



Half Year Results
Six months Ended 31 December 2009

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Key Highlights at 31 December 2009 - Group

- Profit Before Tax of \$98.9 million up from \$(143.8) million
- Operating cash flow \$202.9 million
- CASK down 16.2% to 8.60 cents
 - CASK excl fuel down 4.5% to 6.25 cents
- Effective capacity management
 - Redeployment to new profitable markets
 - Yield growth in domestic markets
- VAustralia improving yields and profitability
- New aircraft order secures long term growth & flexibility

Summary Financial Results

Six months ended 31 December	2009 \$M	2008 \$M	Change \$M
Revenue	1,516.1	1,351.6	+164.5
Underlying EBIT	109.9	87.0	+22.9
Loss on sale fixed assets	(4.5)	-	-4.5
Net financing costs	(29.8)	(30.4)	+0.6
Underlying Profit before Tax	75.6	56.6	+19.0
Start up costs of V Australia	-	(85.9)	+85.9
Ineffective and non designated derivatives	23.3	(114.5)	+137.8
Reported Profit before Tax	98.9	(143.8)	+242.7

FY10 – 1H/2H split

- Short Haul operation
 - Domestic seasonality traditionally around 55%/45%
 - 3% yield decline expected in 2H10 vs 1H10, due to competitive pressure and seasonality
 - 5% yield growth expected for 2H10 vs 2H09
- Long Haul operation
 - Business still maturing
 - 2H10 better than 1H10
 - Longer term seasonality expected to be 60%+ / 40% -

Summary Operating Results

Six months ended 31 December	2009	2008	Change
Short Haul - 737 / Ejet			
ASK – capacity	14.0bn	13.2bn	+6.1%
RPKs – demand	11.2bn	10.6bn	+5.7%
Guests carried	9.1m	9.2m	-1.1%
Revenue Load factor	80.1%	80.2%	-0.1 pts
Long Haul - 777			
ASK – capacity	2.4bn	-	N/A
RPKs – demand	2.0bn	-	N/A
Guests carried	0.2m	-	N/A
Revenue Load factor	81.1%	-	N/A

Cash Flow

Six months ended 31 December	2009 \$M	2008 \$M	
Operating	202.9	123.5	Strong improvement
Investing	(85.8)	(404.8)	6 aircraft acquired in period
Financing	252.8	201.7	Net proceeds from equity raising of \$223m
Net Cash inflow/(outflow)	<u><u>369.9</u></u>	<u><u>(79.6)</u></u>	Well placed to leverage upturn in economy
Cash at 31 December	<u><u>841.9</u></u>	<u><u>526.0</u></u>	\$513m free cash up from \$229m

Positioned for Market Upturn

- New World Carrier
 - Investment in innovation and guest service
 - Long term capacity flexibility to maintain competitive positioning
 - Network footprint increased by 34 new markets.
 - Strong leverage to economic recovery
- Unique competitive positioning
 - Lower cost base than QF, higher yield than Jetstar
 - Optimised load and yield
 - Capacity to secure core markets
- Recognised Guest Excellence
 - 2009 Australia's Best Domestic airline - Choice
 - 2009 Australia Customer Service Champion (All Industries)
 - 2009 Best National Airline - NTIA

Short Haul Network – 737 / EJet

Thailand

Phuket

Bali

Papua New Guinea

Solomon Islands

Cook Islands

Vanuatu

Fiji

Samoa

Tonga

Australia

New Zealand

— Virgin Blue Direct Domestic Routes — Pacific Blue International Routes — Polynesian Blue International Routes

polynesianblue pacificblue virgin blue



Short Haul . . . cont

- Profit Before Tax \$108 million, up 126%
 - Fuel price upside biased to 1HFY10
 - Decisive yield and cost management
 - Well positioned to drive margin as economy recovers
- Domestic Yield up 2.7%
 - Flight to value
 - Corporate business a strong focus
 - Government tender should deliver further opportunity
 - Offset by investment in Pacific Blue capacity and domestic NZ competition

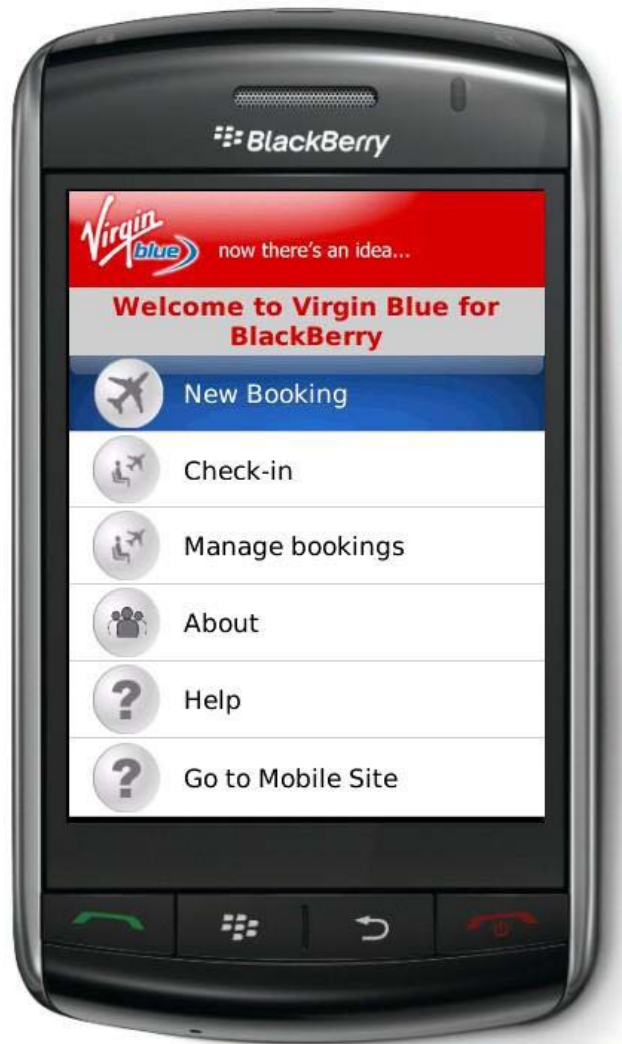
Short Haul . . . cont

- Overall capacity up 6.3%
 - Domestic market down (4.9%)
 - Pacific/Asia markets up 64.6%
- 2HFY10 growth forecast at 5%
 - Core Domestic routes will be protected.
 - Utilisation reintroduced to drive growth and efficiency.
- Domestic load factor up 1.3 pts to 82.9%
 - Loads managed to optimise yield growth
- CASK down 6.8%
 - Despite lower utilisation through 4.9% ASK reduction
 - Controllable costs set to reduce further in 2HFY10

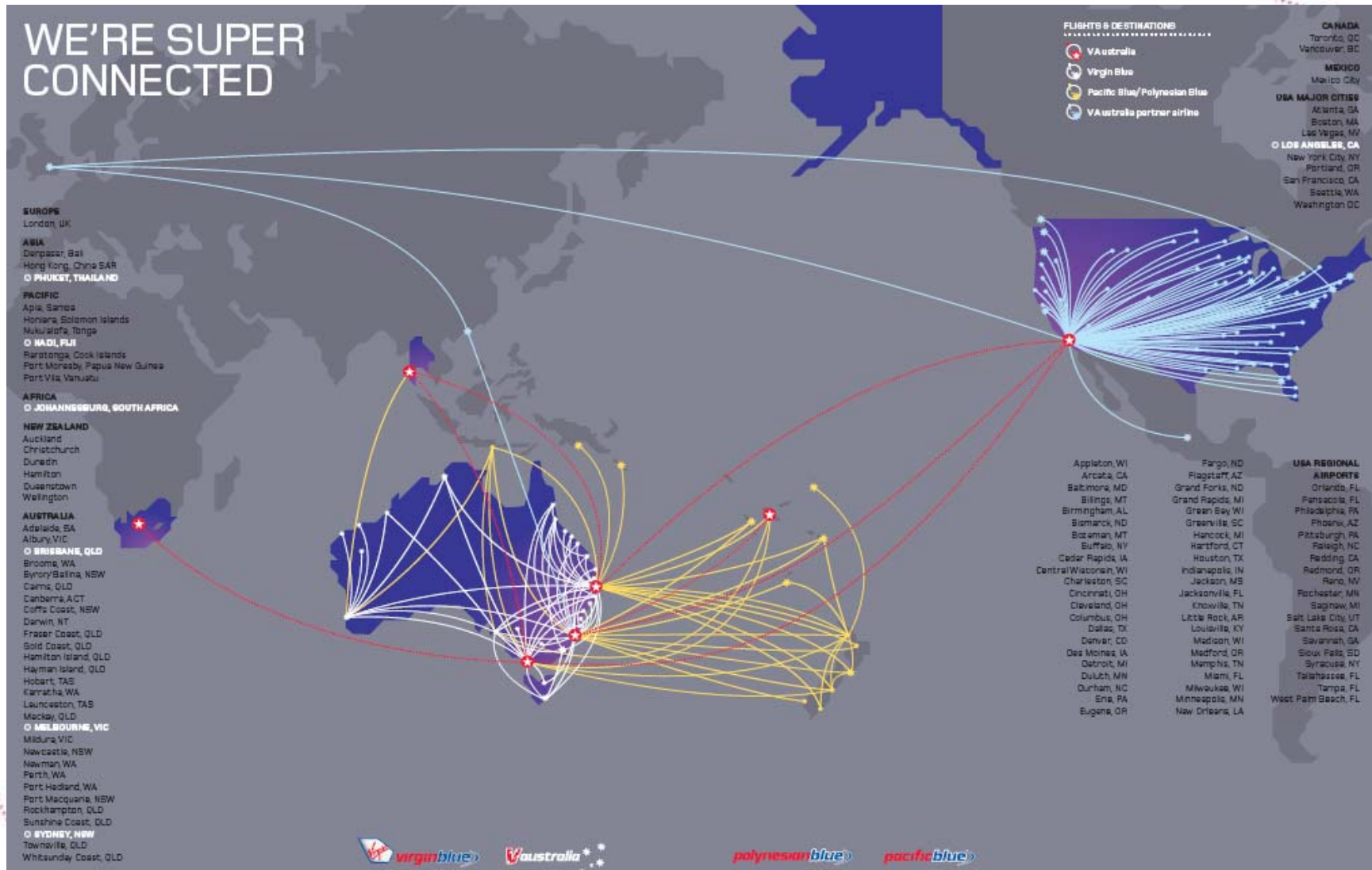
Short Haul . . . cont

- Fleet order - up to 50 new 737 aircraft.
 - In principle agreement with Boeing.
 - Flexibility to deal with future
 - demand volatility &
 - Maintain our market positioning
 - Product improvements factored in
- Innovation through technology
 - Focus on core strength - guest service
 - New Skies - productivity and service delivery
 - Project Runway
 - Mobile, exclusive Blackberry partnership
 - Premium Economy and Pacific Blue upgrades

Virgin Blue – Mobile Platform



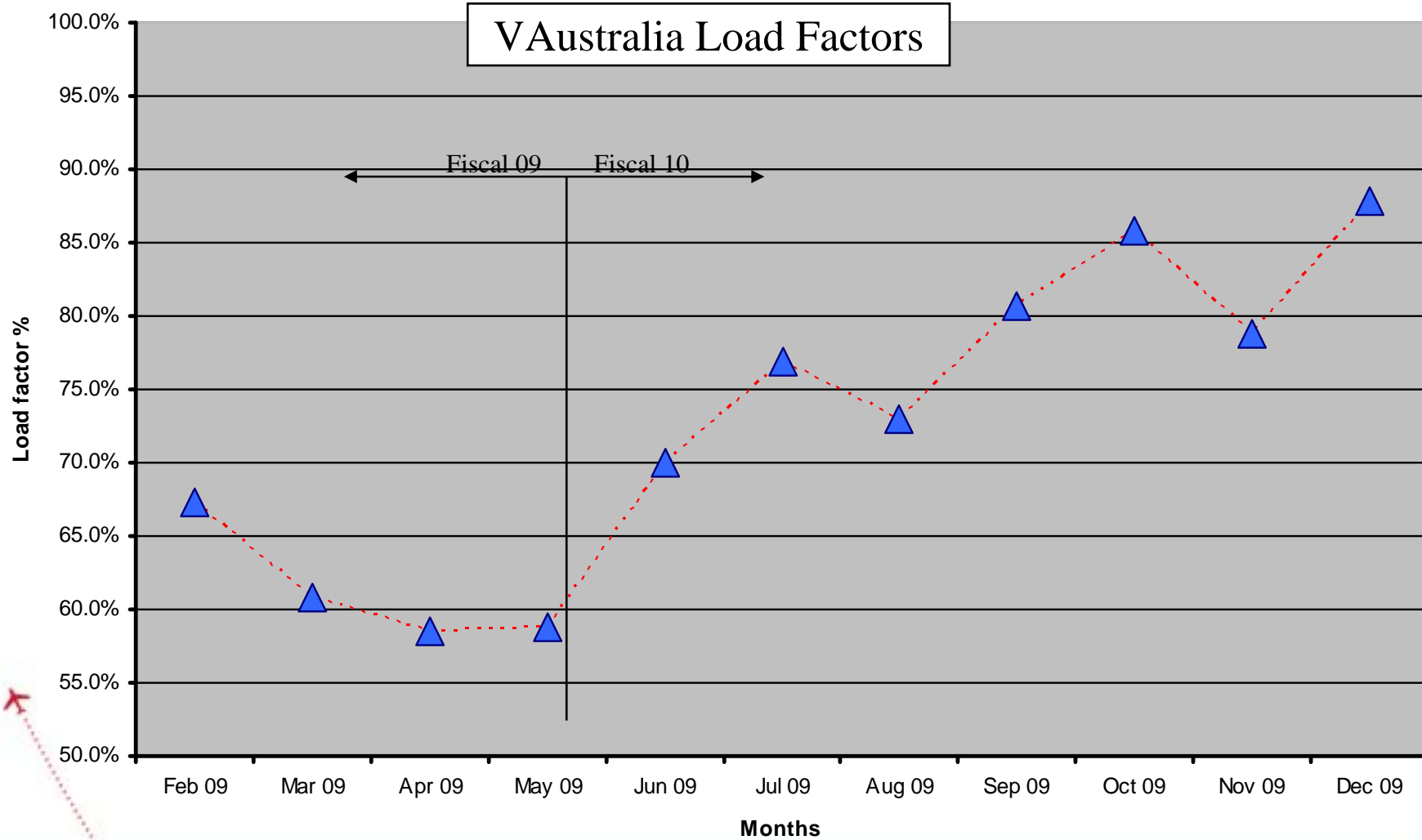
Long Haul Operations . . . VAustralia



Long Haul . . . cont.

- Sustained improvement in performance
 - Stronger loads, achieving target
 - Yields improving albeit from low base
 - Better utilisation as new routes launched
 - Maturing operation and markets

Long Haul . . . cont



Long Haul . . . cont

- Exceptional and consistent product
 - Guest feedback highly positive
- 2HFY10 forecast moving towards breakeven
- Delta JV
 - Target Q1 FY11
 - ACCC approval received
 - Awaiting DoT
 - Codeshare delivering value

Fleet Summary as at 31 December 2009

Aircraft type	30 June 2009	Addition +	Minus -	31 Dec 2009	Future Deliveries
FY10					
737-700/800	59	3	-	62	21
EMB-170/190	19	2	-	21	3
777-300ER	3	1	-	4	3
	81	6	-	87	
Leased	35			38	
Owned	46			49	

Capital Management as at 31 December 2009

- No Interim Dividend
- Cash management remains key focus
 - Cash balance \$842 million
- No refinancing obligations
- Debt facilities covenant free
- No cash collateral requirements for hedge book
- Aircraft financing
 - mandated for all deliveries up to November 2011

Risk Management as at 31 December 2009

- Foreign Exchange
 - Approx 77% of 2HFY10 operational fx hedged at an average rate of 0.84
 - Approx 17% of FY11 operational fx hedged at an average rate of 0.87
- Fuel
 - Approx 56% of 2HFY10 fuel cost hedged at average crude oil price of USD97/bbl
 - Approx 38% of FY11 fuel cost hedged at average crude oil price of USD96/bbl

2010 Strategic Priorities

- Capacity investment in core Domestic markets
- Ongoing commitment to sustainable cost control
- Continued focus on Corporate and Government markets
- Investment in innovation through technology
- Optimising VAustralia performance to profitability
- *“Airline of the Future & 10th Anniversary Branding review*
- 2000 culture alive and well, and never more relevant.

Outlook

- Well positioned for Short Haul Improvement
 - Enlarged footprint into all markets
 - Strong yield management
 - Capacity being reintroduced on core markets
 - Excellent cost control
 - Fuel upside biased to 1HFY10
- Long Haul
 - Performance improving monthly
- Positive signs but intend to invest in maintaining our competitiveness and market share.
- Guidance for FY10 result of an **Underlying Profit Before Tax of between \$80 to \$110 million confirmed**

Thank You....Questions?

