

VIRGIN AUSTRALIA ACCELERATE PROGRAM



SAVE ON AIRFARES WITH THE ACCELERATE FARE ADVANTAGE

Virgin Australia accelerate is our corporate air travel program which rewards companies that spend up to \$300,000 in air travel.

Enjoy the benefits of reduced fares by up to 10%³ when your clients book a Virgin Australia ticket and travel on Virgin Australia, Virgin Atlantic, Delta Airlines, Etihad Airways and Hong Kong Airlines² operated flights with a VA flight number. It's simple: savings, straight away with Fare Advantage by accelerate



ACCELERATE PROGRAM BENEFITS AT A GLANCE

- Free to join with no ongoing membership fee
- Monthly Progress Report to keep your clients' on track
- Fare Advantage³ where your client can save up to 10% off on a great range of Virgin Australia ticketed flights
- Discounted annual membership to the Virgin Australia Lounge for your clients⁸
- Annual travel credits⁶ when your clients' spend \$20,000⁴ or more on eligible flights
- Exclusive offers throughout the year
- 2 Velocity Pilot Gold Memberships⁷ when clients' spend \$2,000 within the first 3 months
- Dedicated account management team to support your clients' business
- Travellers continue to earn Velocity Points and Status Credits

APPLY TODAY

To join the Virgin Australia accelerate program, please ask your clients to complete the online application form via virginaustralia.com/accelerate



DOMESTIC AUSTRALIA - EX AUSTRALIA TO AUSTRALIA

To	Cabin		Booking Class	% Discount off published fares ³	
DOMESTIC AUSTRALIA ¹	BUSINESS ²	BUSINESS	J	0%	
			C		
		BUSINESS SAVER	D	10%	
	ECONOMY	FREEDOM	FREEDOM	I	0%
				Y	5%
				B	
				H	
				K	
		ELEVATE	ELEVATE	L	0%
				E	
				N	
				V	
				Q	
GETAWAY	GETAWAY	T	0%		
		S			
		M			

¹Flights operated by Virgin Australia only. ²Business fare types not available on all routes. ³Discounts apply to Base Fare levels.
^{*}Seasonal fares only apply on flights to and from Cairns, Hamilton Island, Ayers Rock and Broome.

TRANS TASMAN - EX AUSTRALIA/NEW ZEALAND

To	Cabin		Booking Class	% Discount off published fares ¹	
NEW ZEALAND	BUSINESS	BUSINESS	J	10%	
			C		
		BUSINESS SAVER	D	10%	
	ECONOMY	FREEDOM	FREEDOM	I	5%
				Y	8%
				B	
				H	
				K	
		ELEVATE	ELEVATE	L	5%
				E	
				N	
				V	
				Q	
GETAWAY	GETAWAY	T	5%		
		S	0%		
		M	0%		
			U	0%	

¹Discounts apply to base fare levels.

INTERNATIONAL SHORT HAUL - EX AUSTRALIA TO OTHER INTERNATIONAL SHORT HAUL DESTINATIONS

To	Cabin		Booking Class	% Discount off published fares ¹	
SAMOA, INDONESIA, FIJI, SOLOMON ISLANDS, PAPUA NEW GUINEA, COOK ISLANDS, TONGA, VANUATU	BUSINESS	BUSINESS	J	10%	
			C		
		BUSINESS SAVER	D	10%	
	ECONOMY	FREEDOM	FREEDOM	I	5%
				Y	8%
				B	
				H	
				K	
		ELEVATE	ELEVATE	L	5%
				E	
				N	
				V	
				Q	
GETAWAY	GETAWAY	T	5%		
		S	0%		
		M	0%		
			U	0%	

¹Business fare types not available on all routes. ²Discounts apply to Base Fare levels.

INTERNATIONAL LONG HAUL - EX AUSTRALIA VA (ONE-WAY AND RETURN)

To	Cabin		Booking Class	% Discount off published fares ³
Hong Kong ¹	BUSINESS ²	BUSINESS	J	10%
			C	
		BUSINESS SAVER	D (Year Round)	
			D (10 AP)	
			I (Year Round & 21 AP) return only	
			I (50AP & 90AP)	
	ECONOMY	FREEDOM	I	0%
			Y	
			B	10%
			H	
		K		
		ELEVATE	L	5%
			E	
			N	
V				
GETAWAY	Q	5%		
	T			

¹Flights operated by Virgin Australia (marketed by Virgin Australia only). ²Business and Business Saver Fare Types not available on all routes.

³Discounts apply to base fare levels. *Seasonal fares apply refer GDS

EX AUSTRALIA VA, VA*EY² AND VA*EY³

To	Cabin		Booking Class	% Discount off published fares ¹
EUROPE/UK/ MIDDLE EAST	BUSINESS	BUSINESS	J	0%
			C	
		BUSINESS SAVER	D	10%
			I	
	PREMIUM	PREMIUM	W	0%
		PREMIUM SAVER	R	10%
			O	
			Y	
	ECONOMY	FREEDOM	B	5%
			H	
			N	
			K	
			L	
			E	
ELEVATE		N	0%	
		V		
		Q		
		T		
GETAWAY	S (AUH only)			

¹Discounts apply to Base Fare levels. ²Flights operated by Virgin Australia or Delta Air Lines (marketed by Virgin Australia only).

³Flights operated by Virgin Australia or Etihad Airways (marketed by Virgin Australia only).

EX AUSTRALIA VA, VA*VS

To	Cabin		Booking Class	% Discount off published fares ²	
LONDON Via HKG/LAX	BUSINESS ³	BUSINESS	J	10%	
			C		
			D		
		BUSINESS SAVER ³	D10AP		
			D50AP		0%
			I & I21AP		10%
	ECONOMY	FREEDOM	I50 AP & I120AP	0%	
			Y	5%	
		ELEVATE	B		
			H		
			K		
			L		
			E		
			N		
V					

¹Discount apply to Base Fare levels. ² Flights operated by Virgin Australia or Virgin Atlantic (marketed by Virgin Australia only) ³ Business and Business Saver Fare Types not available on all routes.

EX AUSTRALIA VA, VA*DL²

To	Cabin		Booking Class	% Discount off published fares ¹
NORTH AMERICA	BUSINESS	BUSINESS	J	10%
			C	
			D	
		BUSINESS SAVER	D10AP	15%
			D50AP	
			I & I21AP	
	PREMIUM	PREMIUM	I50 AP & I120AP	0%
			W	10%
		PREMIUM SAVER	R	15%
			O	
	ECONOMY	FREEDOM	Y	10%
			B	
		ELEVATE	H	5%
			K	
			L	
			E	
N				
V				

¹Discounts apply to Base Fare levels. ²Flights operated by Virgin Australia or Delta Airlines (marketed by Virgin Australia only)

FARE RULES

TICKET DESIGNATOR	AC												
ACCOUNT CODE/CORPORATE ID	ACC99												
FARE BASIS	As per Public fares, refer to GDS. The clients ABN/NZBN is to be added as an OSI in each booking.												
OSI	<table border="1"> <thead> <tr> <th></th> <th>ABN/NZBN entry format</th> <th>Example entry</th> </tr> </thead> <tbody> <tr> <td>Amadeus</td> <td>OS VA VACC/99999999999</td> <td>OS VA VACC/99999999999</td> </tr> <tr> <td>Galileo</td> <td>SI.VA*VACC/99999999999</td> <td>SI.VA*VACC/99999999999</td> </tr> <tr> <td>Sabre</td> <td>3OSI VA VACC/99999999999</td> <td>3OSI VA VACC/99999999999</td> </tr> </tbody> </table> <p>Failure to apply the appropriate discount or include the OSI in the booking will result in the issuance of an Agency Debit Memo (ADM) by the Airline's Revenue Accounts Department to retrieve the difference between the applicable published fare and the Fare Advantage Fare.</p>		ABN/NZBN entry format	Example entry	Amadeus	OS VA VACC/99999999999	OS VA VACC/99999999999	Galileo	SI.VA*VACC/99999999999	SI.VA*VACC/99999999999	Sabre	3OSI VA VACC/99999999999	3OSI VA VACC/99999999999
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Galileo	SI.VA*VACC/99999999999	SI.VA*VACC/99999999999											
Sabre	3OSI VA VACC/99999999999	3OSI VA VACC/99999999999											
FLIGHT APPLICATION	Refer to GDS.												
SEASONS	As per Public fares, refer to GDS.												
RESERVATIONS AND TICKETING	Refer to GDS for ticketing Time Limit. Tickets must be issued on VA ticket stock (VA 795). Tickets must be issued by Electronic Ticketing. Availability of Point of Sale discount is limited. They do not apply to all booking classes, flight or days, even within a specified offer period, unless otherwise specified.												
IMPORTANT NOTE	The accelerate Account Code/ID must be used when pricing the fares to ensure the correct discount and fare basis is applied which will then ensure that the relevant fare conditions are also applied. When booking non-discounted fare classes the same tour code and OSI details must be added at time of ticketing for reporting purposes.												
REISSUE/EXCHANGE PROCESS	All Virgin Australia tickets issued for an accelerate client must show ticket designator (/AC) to qualify for appropriate discount. Important notice: Accelerate fare cannot be reissued/exchanged onto any other fare with different tour code and/or ticket designator or any other Virgin Australia Private fare. Accelerate fare can be reissued/exchanged onto a Public fare, subject to the conditions of the ticketed fare.												
MINIMUM STAY	Null.												
MAXIMUM STAY	Refer to GDS.												
STOPOVERS AND TRANSFERS	Refer to GDS.												
CONSTRUCTION AND COMBINATIONS	Refer to GDS.												
TAXES AND SURCHARGES	1. Taxes/surcharges/fees apply – must be collected prior to tickets being issued. 2. Additional taxes may be payable direct at certain airports.												
ENDORSEMENT	The original and the reissued ticket must be annotated - Restrictions apply/Non-end and penalties apply, in the endorsement box.												
CHILD DISCOUNTS	Not permitted.												
UNACCOMPANIED MINORS	Not permitted.												
ROUTINGS	Refer to GDS for applicable route map.												
PENALTIES	Changes: As per fare rules. Note: Local reissue/service fees may apply. Cancellations: As per fare rules. Name Changes: Refer to fare rules/GDS.												
FORM OF PAYMENT	Cash or credit card.												
COMMISSION	Refer to Commercial Agreement. Contracted commission should be claimed at the time of ticketing if applicable.												
GENERAL	Subject to change or cancellation without notice. Note: This fare should auto quote in the GDS. If the fare does not auto quote, please refer to the GDS to ensure the itinerary adheres to the fare rules.												

*Please note discounts only apply to structural fares and not to any tactical fares.
Effective 1st July 2019 until further notice. May be withdrawn without notice.

For more information please contact accelerate@virginaustralia.com



¹Minimum annual Base Fare expenditure level to receive or continue to receive accelerate annual travel credits. ²International accelerate partner airline flights are codeshare services (services which are sold under the "VA" designator but which are operated by Hong Kong Airlines, Virgin Atlantic, Delta Air Lines or Etihad Airways). ³Fare Advantage discounts are available to all registered Virgin Australia accelerate clients'. All flights must be booked via the Virgin Australia Corporate Portal or a registered self-ticketing Travel Management Company and are not available via the Virgin Australia public website. For information on how to register your Travel Management Company, please contact the Virgin Australia accelerate team on accelerate@virginaustralia.com. Fare Advantage discounts apply to eligible services sold with the 'VA' designator and which are operated by Virgin Australia and also includes codeshare services operated by Hong Kong Airlines, Virgin Atlantic, Etihad Airways and Delta Air Lines. Fare Advantage discounts do not apply to any bookings made via the Virgin Australia conference and group travel department and cannot be combined with any other unpublished fares and promotional fares. Fare Advantage discounts are available on all domestic flights, Trans Tasman, international short haul and international long haul flights operated by Virgin Australia and codeshare flights operated by Hong Kong Airlines, Virgin Atlantic, Delta Air Lines and Etihad Airways only. ⁴Minimum annual Base Fare expenditure level to receive or continue to receive accelerate annual travel credits. ⁵International accelerate partner airline flights are codeshare flights (flights which are sold under the "VA" designator but which are operated by Hong Kong Airlines Virgin Atlantic, Delta Air Lines or Etihad Airways). ⁶Your accelerate annual travel credits will be calculated by applying the appropriate percentage credit to your total eligible expenditure for the relevant period. Full details relating to the calculation of your accelerate annual travel credits is outlined in Schedule 2(B) of the accelerate Terms and Conditions. ⁷Conditions apply: Pilot Gold Membership of Velocity Frequent Flyer is subject to the Velocity Pilot Gold Membership Terms and Conditions (Section 22.2), which are located on the Velocity website at <https://www.velocityfrequentflyer.com/content/ProgramBenefits/TermsConditions/#memberbenefits>, as amended from time to time. ⁸For further detail regarding the Virgin Australia Lounge benefits, please see Schedule 2, section (C) Virgin Australia Lounge Benefits in the accelerate terms and conditions located at <http://www.virginaustralia.com/cs/groups/internetcontent/@wc/documents/webcontent/-edisp/accelerate-terms-and-condition.pdf>