

# Join the more rewarding business program



## Supercharge Velocity Points for you and your business.

Join Virgin Australia Business Flyer to earn Velocity Points for your business every time you or your team fly with Virgin Australia<sup>1</sup>. Plus, save up to 6%<sup>2</sup> on our already low fares, and secure a range of additional benefits.

The rewards don't end there. Start racking up Velocity Points for your business by simply doing business on the ground. With more than 40 exciting partners and offers, Virgin Australia Business Flyer rewards you for investing in your business.

### Benefits of becoming a Virgin Australia Business Flyer



#### Earn Points

Earn Velocity Points for your business every time your team fly with us<sup>1</sup>, while they continue to earn Points and Status Credits for their individual Velocity Frequent Flyer account.<sup>3</sup>



#### Amazing savings

Save up to 6% on flights<sup>2</sup> and receive discounted annual Lounge Memberships.<sup>4</sup>



#### Redeem Points

Use your Velocity Points to book flights, upgrade or gift them to your team, by transferring Points from your business account to a Velocity Frequent Flyer account.<sup>5</sup>



#### More Rewards

Receive two Velocity Pilot Gold memberships<sup>6</sup> when you spend \$2,000 on travelled flights within the first 3 months, PLUS choose your own rewards when your account reaches Tier 2 or 3 in the program.<sup>7</sup>



#### More Convenience

Manage your travel, reporting and rewards centrally through our Booking and Rewards portals.

✈ Free to join

✈ No ongoing membership fees

✈ No minimum spend

## The more you spend, the faster you'll be rewarded:



### Tier 1 | \$0 - \$9,999 annual flight spend on Virgin Australia marketed flights\*

- Earn 1 Point per \$1 spent on eligible travelled flights.<sup>1</sup>
- Save up to 6% off fares – 4% off Flex fares and 6% off Business Class fares.<sup>2</sup>
- Receive two Velocity Pilot Gold memberships when you spend \$2,000 on travelled flights within the first 3 months.<sup>6</sup>
- Purchase annual Lounge Memberships for a discounted price of \$379.<sup>4</sup>



### Tier 2 | \$10,000 - \$49,999 annual flight spend on Virgin Australia marketed flights\*

- Earn 1.5 Points per \$1 spent on eligible travelled flights.<sup>1</sup>
- Save up to 6% off fares – 4% off Flex fares and 6% off Business Class fares.<sup>2</sup>
- Receive 1 Complimentary 12-month Velocity Gold Membership.<sup>7</sup>
- The choice of either: 20,000 bonus Velocity Points for the business, or 5 single-use Virgin Australia Lounge passes.<sup>7</sup>
- Purchase annual Lounge Memberships for a discounted price of \$379.<sup>4</sup>



### Tier 3 | \$50,000 or more annual flight spend on Virgin Australia marketed flights\*

- Earn 2 Points per \$1 spent on eligible travelled flights.<sup>1</sup>
- Save up to 6% off fares – 4% off Flex fares and 6% off Business Class fares.<sup>2</sup>
- Receive 2 Complimentary 12-month Velocity Gold Memberships.<sup>7</sup>
- The choice of either: 50,000 bonus Velocity Points for the business, or 10 single-use Virgin Australia Lounge passes, or 2 Business Class upgrades.<sup>7</sup>
- Purchase annual Lounge Memberships for a discounted price of \$379.<sup>4</sup>

To find out more and apply go to: [virginaustralia.com/businessflyer](https://virginaustralia.com/businessflyer)

#### Virgin Australia Business Flyer Terms and Conditions

\*Virgin Australia Business Flyer membership is available to businesses with an active ABN/ACN and an Australian business address that spend less than \$300K per annum on flights with Virgin Australia and eligible airline partners. The business cannot be a Superannuation fund, travel agent, travel management company, travel wholesaler, air travel consolidator or anyone re-selling air travel. For more information please see the Virgin Australia Business Flyer Terms and Conditions.

\*Eligible spend is per annum and reflective of the base fare less taxes, government fees and charges.

<sup>1</sup> **VA Business Flyer Points Terms and Conditions:** VA Business Flyer Members can earn up to 1,000,000 Points from Virgin Australia, airlines partners and Virgin Australia codeshare flights only, per annum, based on the rolling 12 month period from the Member joins the VA Business Loyalty Program. Points aren't earned on certain fees, taxes or charges. Virgin Australia Business Flyer Terms and Conditions and Velocity Business Terms and Conditions apply.

<sup>2</sup> **Fare Advantage Discounts:** The Fare Advantage Discount of 4% applies to Flex fares operated and marketed by Virgin Australia and 6% applies to Business Class fares operated and marketed by Virgin Australia, and is available to Virgin Australia Business Flyer members. The Fare Advantage Discount levels are subject to change without notice. Please check our website for current discount levels. Fare Advantage Discounts can only be booked through the Booking Portal, our Guest Contact Centre, or a registered self-ticketing Travel Management Company (TMC) or travel agent and are not available through the public Virgin Australia website. If your TMC or travel agent is not registered to process Fare Advantage Discounts, please instruct your TMC or travel agent to contact the Virgin Australia Business Flyer team at [businessflyer@virginaustralia.com](mailto:businessflyer@virginaustralia.com). Fare Advantage Discounts cannot be used in conjunction with any other offer or discount and cannot be combined with any other Unpublished Fares or Promotional Fares. Fare Advantage discounts do not apply to any bookings made via the Virgin Australia conference and group travel area, sale fares or other tactical fares offered from time to time, and bookings for children and infants. If you have any questions regarding the application of Fare Advantage Discounts, please contact the Virgin Australia Business Flyer team. Virgin Australia Business Flyer Terms and Conditions apply.

<sup>3</sup> **Velocity Frequent Flyer Points Terms and Conditions:** If the individual flying with Virgin Australia or a partner airline is also a Velocity Frequent Flyer Program member, they may also earn Velocity Frequent Flyer Program points in accordance with the relevant Velocity Frequent Flyer Program Terms.

<sup>4</sup> **Discounted Lounge Membership:** Usual annual Lounge Membership Fee is \$450 (plus \$99 joining fee for all new standard Lounge Memberships), as at 1 July 2024. Discounted Membership Fee is available for the Virgin Australia Business Flyer member's Key Contact, Account Administrators, Travel Bookers and Travellers. Subject to the Virgin Australia Business Flyer Terms and Conditions, and Virgin Australia Lounge Terms and Conditions. Virgin Australia Lounge entry is subject to space availability.

<sup>5</sup> **Points Transfer:** Business Flyer Account Administrators can transfer VA Business Flyer Points to Velocity Frequent Flyer Program points, provided that (a) there is a limit of 3,000 Points per transfer; and (b) Points are only transferred to an individual who is a Velocity Frequent Flyer and is associated with the Member.

<sup>6</sup> **Pilot Gold:** A new Virgin Australia Business Flyer member is eligible to receive two three-month Velocity Pilot Gold Memberships if, within the first three months of becoming a Virgin Australia Business Flyer member, it books and completes at least \$2,000 of eligible travel (excluding taxes, fees and charges). For more information, please visit our website at <https://virginaustralia.com/businessflyer>. Virgin Australia Business Flyer and Loyalty Terms and Conditions and Velocity membership Terms and Conditions apply. Please see our website <https://experience.velocityfrequentflyer.com/flying-status/flying-with-status/pilot-gold> for information on the Program Benefits.

<sup>7</sup> **Choose Your Own Reward:** Whenever a Virgin Australia Business Flyer member is: (a) upgraded to a higher Tier Level (i.e. upgrade from Tier Level 1 to Tier Level 2); (b) retained at Tier Level 2 or 3 following the member's annual Tier Level review; or (c) downgraded from Tier 3 to Tier 2 following the member's annual Tier Level review, your business will have the option to choose a reward. To choose a reward, click on the link in the email sent to the member's Key Contact and select from the options. The link in the email will expire in four weeks from receipt or once you have chosen your reward. Once a selection has been made, it cannot be changed. The Single Use Lounge Pass or Business Class Upgrade rewards must be allocated to a Velocity Frequent Flyer member who is directly employed or contracted by the Member within 1 year or they will expire. The bonus Points reward must be transferred to a Velocity Frequent Flyer member who is directly employed or contracted by the Member within 2 years or they will expire. Please note that any unallocated rewards will also expire if you are upgraded to a higher Tier Level (at which time we will provide you with new rewards to choose from). See the Virgin Australia Business Flyer Terms and Conditions for details of the available rewards and conditions of use.