



Virgin Australia Trade Newsletter

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- Up to 25% off select international flights*
- Virgin Australia Business Flyer: Save up to \$35 on select fares[^]
- Velocity Frequent Flyer opens new online store
- Unlock a world of travel with our airline partners

July 2026 Agency download

Check out our topical talking points for you to include in your customer meetings this month, including on time performance, news and more.

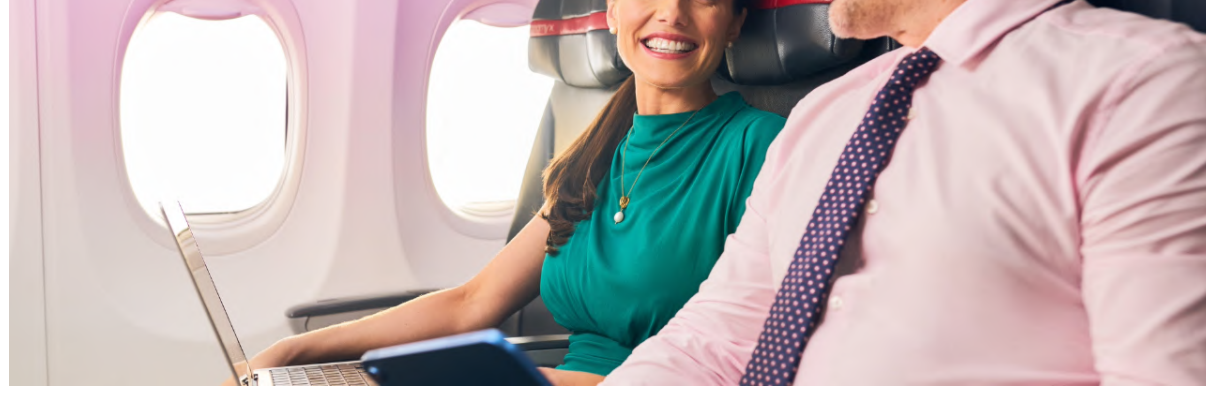
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Hot off the runway



Your customers' next holiday is calling

With up to **25% off** selected ights to **Bali, Fiji, Vanuatu and Queenstown***, there's never been a better time to plan an international getaway. Your customers (or even you!) could be enjoying their next escape sooner than you think. Hurry, sale ends Friday 7 August 2026. Access sale fares via your preferred GDS.



Save up to \$35 on select fares[^]

Your clients saving on their next business trip couldn't be easier!

For a limited time, **Virgin Australia Business Flyer members can save up to \$35 on select Choice and Flex fares** when booked through their dedicated Travel Management Company or Booking Portal.[^]

Book by **21 August 2026** for travel by **17 September 2026** to take advantage of this exclusive offer, no registration or activation required. Access sale fares via your preferred GDS.

Here's how:

- 1 Book select Choice or Flex fares for your Virgin Australia Business Flyer clients to save up to \$35 per fare on eligible Virgin Australia operated domestic flights. **Ensure account code ACC99 is applied to access the sale fares.**
- 2 Book by 21 August 2026 for travel by 17 September 2026.

Velocity Frequent Flyer



Say hello to the Velocity Store

Shop smarter. Get rewarded.

Velocity Frequent Flyer opens new online store

Velocity Frequent Flyer is making it easier than ever for members to turn online shopping into their next holiday with the launch of a new Velocity Store, a single destination where members can earn and redeem Velocity Points* across 300 leading brands and thousands of products.

To celebrate the launch, members can earn **1,000 bonus Points** when they complete their first eligible transaction*.

Bringing together the former Velocity Rewards Store and Velocity e-Store, the new Velocity Store delivers a simpler, more intuitive shopping experience, allowing members to browse, earn and redeem Velocity Points in one destination.

[Learn more](#)

Alliances

Unlock a world of travel with our airline partners

From Europe and the Middle East to North America, Asia, Canada and New Zealand, Virgin Australia's global airline partnerships help connect your customers to more than 600 destinations worldwide.

Whether your customers are planning a trip to London, Tokyo or New York, our airline partners make it easy to access destinations across the globe.

[Learn more](#)



FAQs and Troubleshooting

Looking for a policy?

Visit our Agency Hub for updated commercial policy guides, clue cards and resources to help support you. If you'd like to speak with one of our expert team, contact the Agent Helpdesk on **13 67 37** or email va.agenthelpdesk@virginaustralia.com.

[Visit the Hub](#)



Did you know? Our Agent Helpdesk phone calls are answered in an average of 46 seconds.[#]

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[Sign up](#)

Terms and Conditions

*International sale starts 12:01am AEST on 3 August 2026 and ends at 11:59pm AEST on 7 August 2026 (Promotional Period) unless sold out prior for selected one way and return flights on selected travel dates between 16 October 2026 and 20 June 2027 (inclusive) for Economy Lite and Choice fares only. Travel periods apply and fares are subject to availability.

Seats are limited and may not be available at peak times or on all flights. Payment surcharge may apply. Seat selection and checked baggage are not included in Economy Lite fares. Economy Lite fares are not recommended if you require flexibility with your travel as cancellations are not permitted and you may need to pay a fee and any fare difference to make a change. For other fare types, a fee and fare difference may be payable for changing or cancelling your booking. See Virgin Australia's international fees page for details. Refunds are not permitted for Economy Lite and Choice fares if you cancel your booking. Refunds are permitted for Economy Flex fares on payment of a fee. You may also request a refund for other reasons, including under the Australian Consumer Law. Check your fare rules for more information. Some flights may be operated by a partner airline. Full Terms and Conditions at www.virginaustralia.com.

[^]To be eligible for the up to \$35 discount offer, you must be a Virgin Australia Business Flyer member and book an eligible Choice or Flex fare on an Eligible Flight between 12:01am AEST 6 August 2026 and 11:59pm AEST 21 August 2026 (Promotion Period), for travel by 17 September 2026. An Eligible Flight is a non-stop domestic flight marketed and operated by Virgin Australia with a VA flight number. The offer does not apply to:

- Virgin Australia services between Ballina Byron (BNK) and Sydney (SYD), Launceston (LST) and Melbourne (MEL), or Sunshine Coast (MCY) and Sydney (SYD);
- Virgin Australia services to or from Onslow (ONS);
- Virgin Australia Fare Classes M or U;
- Lite and Business Class fares; and
- codeshare services marketed or operated by partner airlines including Link Airways.

Bookings must be made through the Virgin Australia Business Flyer Booking Portal, or via a nominated Travel Management Company during the Promotion Period. The discount is applied to the base fare only and does not apply to taxes, fees or carrier charges.

The displayed price includes the discount, which is applied to each eligible fare and is in addition to any applicable Fare Advantage Discount of up to 6%. If your TMC or travel agent is not registered to process Fare Advantage Discounts, please instruct your TMC or travel agent to contact the Virgin Australia Business Flyer team at businessflyer@virginaustralia.com. Eligible discounted fares may be purchased using Pay with Points through the Virgin Australia Business Flyer Booking Portal. [Virgin Australia Business Flyer Membership Terms and Conditions apply](#).

^{*}**Velocity Store Terms & Conditions:** Velocity members can earn and redeem Velocity Points on eligible products through the Velocity Store.

Members can:

- earn Velocity Points when shopping with participating retailers via the Velocity Store; and
- use Velocity Points, or a combination of Points and payment (Points + Pay), on selected products.

Members can earn Velocity Points when you purchase an eligible Product by using an Online Payment Method from either a Shop and Earn Retailer via the Velocity Store, or a Marketplace Seller where this is indicated on the relevant Product page.

For Shop and Earn purchases, you must be logged into your Velocity account and access participating retailer websites via links from the Velocity Store. Purchases must be completed in the same session, and cookies must be enabled in your browser for tracking, otherwise Points may not be awarded. Points earn rates vary by retailer and product, and not all purchases are eligible. Points are typically credited within 60 days. Separate merchant terms and conditions apply to all purchases, including for payment, delivery, and returns and refunds.

Where you redeem Points, Points will be deducted at the time of purchase. Minimum redemption amounts may apply. If a refund is approved, any Points used will be recredited to your Velocity account.

Velocity is not the supplier of products listed in the Velocity Store. Any product enquiries, returns or refunds must be directed to the relevant retailer or seller.

Full [Velocity Store Terms and Conditions apply](#), [Velocity Membership Terms and Conditions apply](#). This offer may be changed, extended, suspended or terminated at any time.

Steps to earn

Members can earn Points on an eligible transaction by:

Velocity Store – Marketplace

1. Log in to your Velocity account
2. Shop products directly in the Velocity Store
3. Pay using an eligible payment method (Points are earned on the cash portion only)

Velocity Store – Shop & Earn

1. Log in to your Velocity account
2. Click through to a retailer via the Velocity Store
3. Complete your purchase in the same session with cookies enabled

Steps to redeem

1. Log in to the Velocity Store using your Velocity Frequent Flyer membership number and password.
2. Select the product(s) you'd like to order.
3. Add your selected product(s) to your cart.
4. Checkout using Points, or a combination of cash and Points.

^{*}**Velocity Store 1,000 Bonus Points Offer Terms & Conditions:** Velocity Members that shop via the Velocity Store between 12:00am 12 May 2026 and 11:59pm 31 August 2026 AEST ("Offer Period") will have the opportunity to earn 1,000 bonus Velocity Points ("Points Offer") when they make an Eligible Transaction. An Eligible Transaction is a Member's first ever transaction via the Velocity Store where the Member:

- a. Redeems a minimum of 2,000 Velocity Points in one transaction via a Velocity Store Marketplace Seller; or
- b. Spends a minimum of \$50 (excluding shipping costs) in one transaction with a Marketplace Seller or via a Shop & Earn retailer on a Product or Products that are otherwise eligible for Velocity Points earn – not all Products available to be purchased through the Velocity Store are eligible for Points earn, and the relevant Product page will indicate if an item is eligible for Points earn.

The Points Offer is not available on the purchase or redemption of gift cards.

The Points Offer is only available to the first 30,000 Members who successfully complete an Eligible Transaction during the Offer Period. Once the 30,000 Member limit has been reached, no further Members will be eligible to receive the Points Offer. This Points Offer can only be used once by a Velocity Member.

To make an Eligible Transaction, the Velocity Member must either:

- (a) while logged into their Velocity Store account, follow the unique link provided on the Velocity Store to a Shop and Earn Retailer's website and make a purchase in that session; or
- (b) access a Shop and Earn Retailer website via the Velocity Store 'shop and earn' browser plug-in installed and activated on their browser and make a purchase; or
- (c) make a purchase from a Marketplace Seller via the Velocity Store website.

If a Member makes a purchase via a Velocity Store Shop & Earn Retailer, the Velocity Member agrees to the use of cookies to track and record purchases made by the Velocity Member via the Velocity Store so that Points are able to be awarded. It is the Velocity Member's responsibility to ensure that cookies are turned on in their browser and that the security settings in their browser allow the use of cookies. Purchases made via the Velocity Store are subject to the relevant Shop & Earn Retailer or Marketplace Seller's terms and conditions, including in respect of price, delivery and returns policy.

For transactions made via a Shop & Earn Retailer, Velocity Members will be notified by email within 7 working days of the date of purchase whether the transaction was tracked. If a purchase is eligible for Points earn and has been approved by the retailer, Velocity Points for the purchase, including the bonus Points, will be credited to the Member's Velocity account within 61 days of the date of purchase. The process of approving purchases and awarding Velocity Points is at the discretion of the retailer. Velocity may cancel any allocation of Velocity Points, including as part of the Points Offer or can reverse any allocated Velocity Points, including as part of the Points Offer if it is advised that: 1. the Member has cancelled the relevant purchase or returned the products, 2. an invalid e-Voucher or payment method was used at point of sale, 3. applicable purchase conditions are not satisfied (e.g. purchase invalid or ineligible), or 4. the retailer cancelled a purchase transaction (for instance due to product availability or any fraudulent behaviour by the Velocity Member).

Full [Velocity Store Terms and Conditions](#) apply. [Velocity Membership Terms and Conditions apply](#). This offer may be changed, extended, suspended or terminated at any time.

[#]Based on July 2026 Virgin Australia Agent Helpdesk data.